

ProTrack™

Fact Sheet

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Enabling Businesses to be Cost Successful!

More and more businesses consider best-in-class procurement tools as an important stepping-stone for long-term success and boosting profits.

Buying cheaper impacts directly your bottom-line and profits!

About us

- We are a team of experienced professionals with background in large-scale software application development combined with 20+ years consulting background and senior procurement leadership positions in international business organizations.
- We aim for flexible and tailored software solutions that best suit our customer rather than offering a 'one size fits all' approach.
- Flexibility, Speed, and Customer Focus are our main drivers and what our customers expect!

We aim for enjoyment at work and love what we do!



ProTrack™ in a Nut Shell

Real-time, enterprise wide state-of-the-art management of all your procurement cost activities, will enable you to provide the business you are serving the competitive advantage, it requires in today's business world!

Achievements



- ✓ > 6.000 users, world wide
- ✓ ~ 50 Billion € "proTracked" spend
- ✓ ~ 13.000 concurrent procurement projects active at any given time
- ✓ > 1 Billion € achieved cost savings
- ✓ 60% higher number of handled projects per person

Implementation Benefits



- ✓ savings conversion/success rate boosted significantly - solid, finance validated, benefits
- ✓ real-time enterprise wide visibility of your cost-down initiatives & supplier collaboration activities
- ✓ immediate "push by a button" accountability and well-grounded and clear procurement performance statements at all organizational levels
- ✓ unparalleled full 360° procurement dashboard und forecast simulation capabilities

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ProTrack™ Key Features

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Comprehensive, yet intuitive Software tools and processes, enable you to easily build, track and manage your cost down activities, while collaborating with procurement teams, your supplier network and enterprise stakeholders, anywhere and at anytime.



- √ Highly configurable and flexible yet “fast track” implementation
- √ Map your organizational business structure globally and collaborate with key stakeholders across regions, business units, plants or entities
- √ Develop, manage and track all procurement related projects in one application
- √ Intuitive user experience and handling
- √ Time and event based reminders and workflow monitoring engine
- √ Automated exception handling and cross check for inconsistencies in project generation or execution
- √ Full History & year-over-year savings history globally & locally on all organizational levels, projects, categories
- √ Map Annual plans & budgets to actuals & visualize deviation & provide rolling Forecast and achievement potential
- √ Full drill down or drill up functionality from lowest entity to global view and life cycle project history at maximum granular detail
- √ Full NCR (Net Cost Reduction) visualization by incorporating both cost reduction activities as well as price increase (inflation) impacts.

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ProTrack
BUSINESS SOFTWARE

Depending on the business environment or industry you are operating in, 60 - 90% of your cost base is not under your direct control but driven by your supplier network.

Profit is earned in Procurement!



- ✓ Workflow engine per each tracked project to foster cross functional collaboration and provide “traffic light” on/off track indicators to identify road blocks or implementation bottle necks.
- ✓ Tangible and rock solid procurement results - Automated project validation workflow (not validated = not counted)
- ✓ One-time benefits, reoccurring projects, annual rebates bonus, etc. all “trackable” with flexible procurement project types (i.e. Cost reduction, Savings, Inflation, WCI, cost avoidance, etc., etc.)
- ✓ Flexible building of savings pipeline (project funnel generation), configurable weighted project pipeline and projected year end forecast simulation
- ✓ Full Supplier Claim Handling & tracking including workflow engine with corrective action planning, follow-up and projected claim results
- ✓ Savings and Forecast simulation to understand deviations in forecast and performance against annual plans
- ✓ Dashboard and management cockpit visualization of all tracked procurement initiatives and assigned KPIs

.....and so much more!

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